

## Society for the Encouragement of the Arts Profit and Loss Comparison

	Total	
	Oct 2017 - Sep 2018	Oct 2016 - Sep 2017 (PY)
<b>Income</b>		
<b>DIRECT PUBLIC SUPPORT</b>	75.00	550.00
<b>FEES</b>	450.00	690.00
<b>FISCAL AGENCY</b>	58,938.42	7,261.87
<b>FUNDRAISING - ANNUAL EVENTS</b>		3,851.53
<b>MEMBERSHIP DUES</b>	2,498.25	4,788.90
<b>SALES</b>	17,759.89	3,132.39
<b>Services</b>		2,965.00
<b>Total Income</b>	<b>\$ 79,721.56</b>	<b>\$ 23,239.69</b>
<b>Cost of Goods Sold</b>		
<b>COST OF PROGRAMS</b>	25,706.36	8,112.46
<b>Total Cost of Goods Sold</b>	<b>\$ 25,706.36</b>	<b>\$ 8,112.46</b>
<b>Gross Profit</b>	<b>\$ 54,015.20</b>	<b>\$ 15,127.23</b>
<b>Expenses</b>		
<b>OPERATIONAL EXPENSES</b>	23,537.92	27,713.77
<b>Total Expenses</b>	<b>\$ 23,537.92</b>	<b>\$ 27,713.77</b>
<b>Net Income</b>	<b>\$ 30,477.28</b>	<b>-\$ 12,586.54</b>

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